

- Matias Zubimendi 19 November 2021







China IP SME Helpdesk

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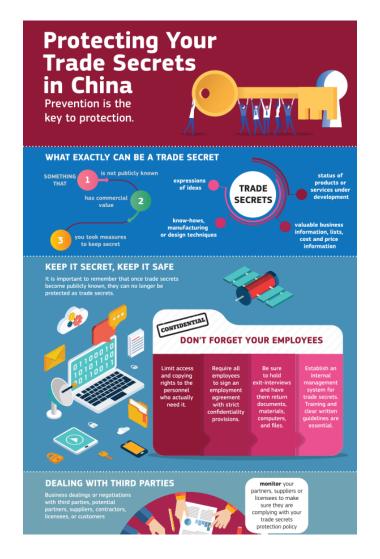


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Speaker's Bio



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Mr. Matias Zubimendi is the IP Business Advisor at China IP SME Helpdesk, where he advises European SMEs on intellectual property rights matters. Mr. Zubimendi holds a Master's degree in Chinese Civil and Commercial Law from Peking University as well as a Master's degree in Intellectual Property Law from Austral University in cooperation with the World Intellectual Property Organisation. Mr. Zubimendi has a strong background in both business development and intellectual property rights protection, having previously worked as a China Business and Legal Consultant at Terragene, where he focused on business development and as a Director of Legal Affairs at Conquer Europe. Previously, he has also worked as a Patent and Trademark Attorney at Phoebus Abogados and Mazzeo & Canet, where he represented SMEs as well as Fortune 500 companies.

Mr. Zubimendi has given lectures at various conferences including the Ibero-American Conference on Chinese Studies and published several articles including *The legal protection of intangibles in the video games industry*. As a Professor Assistant, he has also given lectures on Commercial Law and Procedural law, while focusing on Copyright and AI in his research. Mr. Zubimendi is a native Spanish speaker fluent in English.







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N1 What IPRs are Relevant in E-commerce

- For SMEs



1.1

Trade mark

- Company
- Products

1.2

Copyright

- Brands
- Pictures Photos
- Texts Descriptions

1.3

Industrial designs

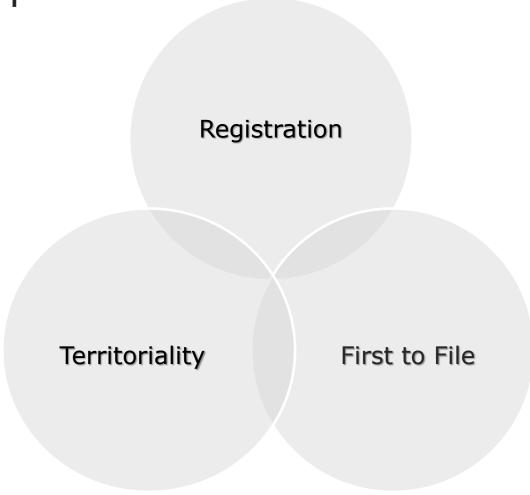
Products

1.4

Trade secrets











Digital Economy Basics and challenges



3.1

What is digital economy?

- Economy based on electronic goods& services
- Produced by electronic businesses
- Traded through electronic commerce platforms

3.2

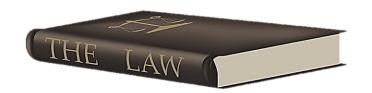
Challenges

- E-commerce
- Artificial Intelligence
- Blockchain
- Internet Courts





04 E-Commerce Law (2019)



4.1

Joint Liability (art. 45)

- Seller
- E-Commerce platform



The "necessary measures" for IPRs protection

- IPRs own protection rules (art. 41)
- Notice & take down as a dispute resolution method (art 42)
- Times to response (art. 44)





<u>Penalties</u>

Fines up to RMB 2 million



04 New Amendments to the E-Commerce Law



Future reforms

- Draft open for comments
- 2 amendments



The guarantee system for in-platform operators

■ The problem with 11/11 or 618



Fake evidence

- Penalties
- Solutions suggested





05 Profile Creation



5.1

Type of profile

- Personal
- Corporate

5.2

Necessary documents

- Identity
- IPR certificates
- Licenses?

5.3

<u>Times</u>

1 up to 3 months

5.4

Common issues

- Language barriers
- Legalisation
- Contact with the platform





6 Enforcement Basics

6.1

Surveillance

- Regular control
- Evidence collection

6.3

Tips for enforcement

- Register your trade marks in advance
- Register your logos as copyright
- Use blockchain for saving evidence
- Use technology for trade mark protection

6.2

Enforcement

- Dispute resolution methods (notice and take down)
- Regular courts
- Internet courts





O7 Surveillance Check the market

7.1

Conducting surveillance

- Sellers
- Products
- Images

7.2

Platform programs

- AI surveillance
- How to have access to the programs







08 Evidence Think before acting



8.1

How to react if you spot an infringement?

- Collect information about the seller
- Collect evidence

8.2

Digital evidence

Blockchain

8.3

<u>Platform programs</u>

- Purchase samples
- Notaries





Notice & Take-down The first attempt



9.1

How to start a notice & take-down procedure?

- Profile must be created
- IPRs have to be uploaded
- Identify the sale

9.3

What can I obtain through this process?

- Removal of the sale
- Closing of the store
- Compensation for damages?

9.2

Process

- Start of the notice & take-down
- Notification to the seller
- Defense by the seller
- Notification to the IPR holder
- Decision or further actions





10 Other courts Different jurisdictions



10.1

Regular courts

- Long process
- No specialisation

10.2

IP Courts

- Long process
- High specialisation

10.3

Internet courts

- Short process
- High specialisation
- Reduced jurisdiction

10.4

How do internet courts work?

- Online process
- Digital evidence
- Digital documents
- Times





11 Copyright An option for unregistered IPRs



11.1

The Berne Convention

- Beginning of protection
- Why to register then?

11.2

What can I protect?

- Photos
- Written documents
- Drawings
- Trade mark logos

11.3

<u>Strategy</u>

 Overcoming the problem of unregistered IPRs

11.4

What can I achieve?

- Taking down the sale
- Being compensated?





Questions?

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